



ACADIA CINEMA COOPERATIVE LTD.

ANNUAL REPORT

2019-2020

**ACADIA CINEMA COOPERATIVE LTD.
ANNUAL GENERAL MEETING
Tuesday October 27, 2020, 7 pm
ONLINE – ZOOM**

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Mandate

The Acadia Cinema Co-operative Ltd. exists to encourage, support and sustain Nova Scotia’s cultural community by providing, operating and continually improving affordable state-of-the art facilities in the historic Acadia Cinema building, a Provincial and Municipal Heritage building since 2018, on Main Street in Wolfville. Our facilities are: 1) the Al Whittle Theatre, a 160 soft-seat venue; 2) Studio-Z, a multi-purpose smaller venue; 3) Jack’s Gallery, a theatre lobby art gallery

Serving the Annapolis Valley and beyond, this unique community-based non-profit co-operative provides an innovative, sought-after cultural complex to facilitate and stimulate cultural activity year-round, encouraging and attracting the broadest range of presenters and presentations.

2. **Draft Minutes of the Annual General Meeting, October 15, 2019**

Studio Z, Acadia Cinema Building, 411 Main Street, Wolfville, NS

Minutes by Joe Foy, recording secretary

A Quorum of 16 Members (2% of 800+ Members) was reached at 5:29 p.m. and the meeting began immediately.

Attendees: Board Members: Paul Callaghan, Mark Crosby, Joe Foy, Alison Kelly, Elisabeth Koters (Chair), Frank Lussing & Heather McNally. **Members:** Michael Howell, Rosanne Foy, Dick Groot, Fred Chipman, Nancy Chipman, Noemi Volovics, Vincent Den Hartog, Vicki Austin, Keith Austin, Graham Howes, Sara Lee Lewis, Trevor Lloyd, Susan Hauer, Bill Zimmerman, Les Oliver, Gisela Westphalen, Helen Harper, Steve Slipp

On a request from the floor, the current Members of the Board were introduced.

The 2018-2019 Annual Report was distributed. Working from material in that Report:

The Agenda was approved unanimously.

The Minutes of 2018 AGM were approved unanimously.

Discussion began on parts 3.1 to 3.7 of the Report.

The following parts involved presentations of new data & Questions:

Building Committee

- **Q:** Now that the front of the building has been restored, how much of the building do we have to do? Mark Crosby explained that our premises are actually comprised of two buildings congruous to each other: front (older & smaller) and back (20 years newer & bigger). The older building was in terrible shape on all 3 of its exterior sides, and the roof needed replacing; all this work was completed this year. Re the back building: the brick work needs some work and tuckpointing; our restoration consultant has recommended that that 'phase 2' be completed by 2022.
- **Q:** Could we have an assessment done of the ability of the building(s) to support a 3rd story? Mark: the consultant suggested that be included in the next phase of work.
- **Q:** Are there interior projects underway? Mark: they are temporarily on hold because the other major owner, Just Us Co-op, is planning renovations to their part of the premises. He noted that there is good co-operation on those plans, so that they will be mutually beneficial.

Finance Committee

Paul Callaghan added to the highlights he listed in his report:

1. **Debt** has to be managed very carefully in a non-profit co-operative, and successive boards have done that. Looking back, in 2011 we had \$204,000 of debt and were facing \$13,000 per year in debt services (a major challenge when the operational budget for the co-op is +/- \$100,00). Today those servicing costs down to \$2,652.

2. **Revenues** are stable, very little ups and downs, with the positive addition this year of the Retro film series which brought in about \$4,200.
3. **Government funding**, very important, and in two parts: operational funding, \$16,000 to \$20,000 per year, and capital project funding, nearly \$60,000 this year (due to Heritage Properties initiatives).
4. **Share sales**, very strong, \$13,000 this year. Since the co-op began that has now been \$513,600 in equity investment by our members, which is what has made it all happen!
Q: When the debt increases, what will we use as collateral? Paul noted that this year is the first year we have taken on debt just on our own (not in conjunction with Just Us Co-op). The loan is against the building.
5. **Outlook:** very good -- **we will have the mortgage paid off** by the end of December! There will be a celebration by Members in January.

Theatre Manager

- **Q:** Do the insurance concerns focus on the live theatre aspect of the programs? Mary: that is exactly what insurance firms are nervous about, noting that most of the performers in the theatre are not professional groups, are small operators who do not carry much (or any) liability and/accident insurance. It looks like we will have to work out some sort of special events insurance to deal with that.
- **Q:** Is it getting harder to get neon lights for the marquee? Mary: YES, only one supplier left in Halifax; a time may come when we would have to go to Montreal for tube replacements.

Motion to accept the Annual Report: passed unanimously.

Elections to the Board: Three people had been nominated to serve on the Board: Vincent den Hertog, Graham Howes and Trevor Lloyd. There were no further nominations from the floor. A motion to elect those three members to the Board was passed unanimously. *The retiring Board members then left their seats at table, and the newly-elected Board members took theirs.*

By-Laws: Copies of a **proposed new set of By-Laws** for the Co-operative were officially tabled for discussion, and copies were distributed to members present. Members will be informed of this action, and copies of the proposal will be available in hard copy and electronically. Questions, comments and suggestions should be emailed to Frank Lussing, who is chairing the By-Law renewal project. A **Special Members Meeting** will be called in two weeks to discuss and vote on the proposal.

- **Q:** What will be the quorum at that meeting? In accord with the N.S. Co-operatives Act & Regulations, the quorum for that meeting will be the same as that for the Annual General Meeting: 16 people.

The meeting was adjourned at the 55-minute mark.

3. ANNUAL REPORT TO MEMBERS

3.1 From the board of directors

It won't surprise you when we state that this was an unusual year for us. We began on a high: in December of 2019 we paid off our mortgage and we celebrated this with a "Sink The Mortgage" Party on January 28. We invited our members for a small reception with goodies, a film ("The Majestic") and we paid tribute to our members Fred and Nancy Chipman who have gone way beyond the call of duty these past 17 years.



Fred and Nancy Chipman and their appreciation plaque, which is mounted in the entrance

We ran our Annual Share Sale Membership in January and sold 169 shares for a total of \$16,900, our best performance in eight years. Sadly, this was the last year that the Nova Scotia Government offered the 35% tax rebate, which enabled members to pay \$65 for each \$100 they gave us.

Who could have imagined what would come next? On March 26, Nova Scotia went into full lockdown. Our revenues dried up completely.

We are grateful that we are in a strong financial position to face this storm. But we couldn't even have tried to move on without the help of the Federal Government. The Canadian Emergency Wage Subsidy (CEWS) reimbursed 75% of the salary of our theatre manager Mary Harwell, our only paid staff member. The Federal Government announced in its throne speech of September 23 that CEWS will be extended until the summer of 2021, likely at a lower percentage. We also applied and received the \$40,000 Canadian Emergency Response Benefit (CERB) loan, which we haven't had to use yet. The loan carries no interest and if we reimburse 75% of it before December 2022, the last 25% will be forgiven. We were also grateful that the Nova Scotia Department of Communities, Culture and Heritage (CCH) paid us our operating grant two months earlier than in other years.

In due course, our theatre manager Mary Harwell adapted the AI Whittle theatre: every other row is taped off, the theatre has one way traffic, the audience gets designated seating only. This arrangement leads to a potential maximum of 35 audience members. This limited seating makes it virtually impossible to show even a film without a financial loss.

We ran a slimmed down version of our Retro Blockbuster Series and never attracted more than 22 visitors per show. Audiences aren't ready yet to come back to indoor gatherings. The Federal Government, in a writing to the cultural sector in early September, acknowledged this and it indicates it's working on other ways to help the cultural and sports sector in the near future.

This was an extremely stressful period and it is likely to last well into 2021. I am deeply grateful to our theatre manager Mary Harwell who continues to work hard to keep your theatre in the picture, and who constantly comes up with new ideas for operating under these limiting circumstances and manages to stay in a good mood.

3.2 Corporate Secretary Report – Elisabeth Kusters

During our share sale campaign in January-February 2019, we sold 169 shares to 65 shareholders, of whom 18 were new members. In total we now have 852 shareholders holding 5,305 shares. We know of about three dozen shareholders who have passed away and of about as many who have moved to other Provinces. These numbers are likely higher. We have 431 active e-mail addresses in our system. This means that there are probably about 300 members of whom we no longer have contact information.

The share sale campaign takes place after Finance Nova Scotia grants ACC the 35% Tax Equity Rebate. The corporate secretary applies on behalf of ACC for the rebate after the Annual General Meeting. Once again, Finance Nova Scotia granted us the request in December 2019. The share sale campaign then takes place in winter and must end before March 1. Sadly this was the last year that the Nova Scotia Government ran the Tax Equity Rebate program. From now on, we will have to sell shares without giving members that extra incentive.

We continued to send our shareholders a Quarterly E-Newsletter. We added additional E-News regarding a special resolution as part of the new bylaws and because of COVID. On average, about 50-60% of recipients open the Newsletter. This is considered a high percentage for our sector. We get virtually no reactions but we have never had anyone unsubscribe either.

3.3 Building and Joint Management Committee – Mark Crosby and Vincent Den Hartog

Committee Transition:

Mark Crosby will be stepping down from the board after 9 years of service, for which we are very appreciative.

During the year Mark met with Vincent and toured the building a few times to make Vincent familiar with the building, and to transfer some of the knowledge that Mark has accumulated over the years. Mark has offered to field questions that may arise.

Mark has transferred reports to Vincent regarding the solar power study, and the Conservation Assessment. Of note, the Priority Two issues were recommended to be carried out by 2022. During an inspection of the roof we took photos of the continued build up of moss below the over hanging maple tree on our western neighbour's property. The building committee is taking steps to have the tree pruned.

Backlot Cleanup:

In the fall of 2019, the back lot was 'cleaned up'. The grade was leveled, class 'A' gravel was graded over the area, and weeds removed. This was a shared cost item with Just Us Coffee. In the late summer of 2020 Mark applied some natural weed killer (vinegar and soap) to kill off the remaining weeds.

Just Us Renovations

Just Us Coffee undertook renovations of their café space starting in late January 2020, completed in the summer. The café reopened with its new look and with Covid19 restrictions in place.

Of note, the design will allow for the use of the front entrance doors even when the café is closed. The new accessible washroom is also accessible to the theatre even when the café may be closed.

During the renovations hands free accessories were installed in all the washrooms. This was a shared expense.

Just Us also had their plumber install a hose bib to serve the alley at the request of ACC.

Fire Inspector's report:

In response to the Fire Inspector's report early in the New Year several repairs were undertaken, including;

- Theatre Drapes had fire retardant reapplied. Good for 5 years
- handrails added in back-stage area
- exit lights repaired or replaced
- panic bar added to one exit door (hardware was donated)

Still working on completing a Fire Safety Plan.

Coming Year:

Goals for the committee in the coming year include:

- complete work in response to Fire Inspector's report
- support management regarding requirements for Covid19 Restrictions
- support board in work on Strategic Planning
- begin planning for Priority Two items of Conservation Assessment

3.4 Governance & Human Resources Committee – Frank Lussing

Following the General Membership's approval of the Co-op's revised Bylaws at last year's Annual Meeting, the focus of the Governance Committee has shifted to a consideration of the Co-op's strategic challenges and opportunities. To that end, its membership was revised to include Hilary Drummond, Trevor Lloyd, and Mary Harwell.

A review of a number of compelling challenges for the Co-op resulted in the Board approval, on November 12, 2019, of a strategic planning process. A facilitator was hired to help in this review. The review has involved, among other initiatives thus far, interviews in mid-February of this year by the facilitator with 21 individuals in order to identify theatre, cinema, music, festival organizations, food and beverage, theatre tech, youth and Board perspectives.

The emergency of the COVID-19 Pandemic soon thereafter resulted in a considerable delay of the review process. This has now been restarted and is slated for completion early next year at which time a draft action plan, intended to secure the Co-op's future, will be presented to the General Membership for its consideration.

3.5 Promotions and Communications Committee – Aly Kelly, Hilary Drummond and Mary Harwell

The activities of the Communications committee were on a high at the beginning of 2020. December brought a successful run of our Retro Holiday Film Series and the momentous occasion of paying off the building mortgage. We held our Annual Share Sale Membership in January, selling 169 shares for a total of \$16,900, and our committee was busy marketing the wonderful events of our renters. When the realities of Covid-19 hit Canada and Nova Scotia, events started to be canceled, and eventually, all programming stopped. It was a few quiet months for the theatre and our committee while we waited for new protocols. When regulations allowed for events to resume (with more restrictions, of course), we promoted the theatre's rental. We offered the theatre at the reduced prices of \$150+ HST, which put us at just breaking even. While not booked every night, it's been a nice way for people to return safely to the theatre.

We had made it a goal of the Communications committee to strategically think of events that the ACC might want to plan and promote ourselves in 2020. With dedicated renters like the Fundy Cinema decided against returning due to Covid-19 restrictions, we saw an opportunity to promote our own film screenings and events. After running the numbers and risks, though, we have decided to put our efforts into promoting the rental of the theatre rather than run the financial risk of being promoters ourselves.

Our Promotions and marketing sub-committee continued to look at ways of raising awareness of the theatre in the broader community. Social media continues to play an integral role in our being active within the community. Despite a dip in activity, followers are up on Instagram and Facebook accounts. This year also marks the introduction of a new website for the Al Whittle Theatre that we are very excited about.

3.6 Treasurer report for Year Ended June 30, 2020 – Trevor Lloyd

Summary

For the first 9 months of the fiscal year, revenues and expenses were close to budget and it seemed that the annual treasurer's report would be a very straightforward affair. But everything changed in March when the theatre had to shut down because of Covid-19 restrictions.

Fortunately the Cooperative was in a good financial position at that time as the mortgage had been paid off in January and there was sufficient cash on hand to meet immediate expenses.

Our cash position was augmented by \$16,900 from the sale of 169 shares.

Government assistance in the form of the Canada Emergency Wage Subsidy (CEWS) covered approximately 75% of the theatre manager's salary. We also took out a \$40,000 loan under the Canada Emergency Business Account (CEBA) loan programme to ensure adequate working capital in case of need during the very uncertain times ahead of us.

Notwithstanding the large operating deficit shown on the year-end financials, the Cooperative is well positioned to survive the current situation. We have a working capital (current assets minus current liabilities) surplus meaning that we are not under pressure to meet current obligations. Our long-term debt (\$32K) is very low relative to the book value (\$502K) of our fixed assets.

While we can survive the Covid crisis, our position is not sustainable in the long term. After Covid restrictions have been lifted, it is unlikely that we will return to business as usual. We will

have to adapt to a new “normal” and find creative solutions to generate revenue from the theatre.

Income Statement (page 2 of TC Jones YEFS)

Income

Rental Income: Dropped \$24,010 from \$65,478 to \$41,468

Grants: 2019 figure includes \$36,000 grant from ACOA.

Other Income: \$9,455 income from film series.

Sponsorship: \$5750 for film series.

Expenses

Advertising & Promotion: Includes \$2,500 for new website.

Contract Fees: Reduced by \$6,418 because of theatre shutdown.

Professional Fees: Includes \$3,000 for strategic planning facilitator.

Other Income

\$4587 Canada Emergency Wage Assistance

Net Deficit

Revenue and Expenses include accounting adjustments for Amortization of Government assistance and Amortization of Fixed Assets. These are “non cash” items and after adjusting for them the cash deficit is \$11,547 as shown below.

Deficit	-28627
Amortization of Government Assistance	-9228
Amortization of Fixed Assets	26308
Adjusted Deficit	-11547

Balance Sheet (page 3 of TC Jones YEFS)

Cash: Cash balance of \$70,558 includes proceeds of \$40,000 CERB loan. The corresponding liability is shown under Current Liabilities with details in note 3. We do not anticipate having to use any of these funds but we will hold on to them in case of need. If we repay \$30,000 by December 31, 2022 the remaining \$10,000 will be forgiven and can be recorded as income.

Long Term Debt: \$32,603 (\$22,705 + \$9,898 due within 1 year). Balance outstanding from \$50,000 term loan obtained from Valley Credit Union. Loan matures August 2023.

Share Capital: Increased by \$16,900 from sale of new shares.

The 2020-2021 budget is on the next page.

Proposed Budget for July 1, 2020- June 30, 2021

	Actual 2020	Budget 2020-21
Apartment Rental	7500	7500
Donations	773	
Heritage Grant Funds		
ACOA Grant		
Advertising Revenue	250	
Sponsorship Revenue	5750	500
Box Office Revenue	8338	1583
Rental- theatre	40708	21315
Rental – studio	759	
Nova Scotia Operating	10000	10000
Town of Wolfville	4500	4500
Kings County Grant		
Fundraiser Revenue		
Miscellaneous	94	
Total Revenue	78672	45398
Current Expenses		
Professional Fees	5000	5000
Advertising	2882	1000
Dues & Fees	557	200
Interest & Bank Charges	287	150
Interest on Long Term Debt	2080	1500
Insurance	4593	4000
Office	2256	800
Utilities	10256	9000
Property Taxes	5816	5800
Apartment management fees	1035	1035
Repairs & Maintenance	7757	6000
Contract Fees	14819	8000
Salary Employee	27169	28000
SOCAN fees		150
Telephone	1933	1900
Film Series Expenses	8317	2100
Bad debts	50	
Total Current Expenses	94807	74635
Other revenue (CEWS)	4587	12950
Net Income/Deficit	-11548	-16287

Budgeting for the next fiscal year is unusually difficult because of many uncertainties related to Covid-19. We do not know when social distancing requirements will be lifted enabling the theatre to operate at full capacity (160 seats). Currently we are restricted to less than 25% capacity making it impossible for our renters to break even on any kind of performance - movies, theatre or concerts. We do know that when the Covid threat has eased, theatres will be among the last group of facilities to be allowed to fully reopen.

We have been advised that our major renter, Fundy Cinema, will not reopen until full theatre capacity is available. Even then, how long will it be before audiences feel comfortable going back to the movies?

In the short term we are generating some revenue by renting the theatre to a church every week. We are also renting the theatre for private parties. But it is unlikely that we will generate any meaningful theatre rental income during the current fiscal year ending June 30, 2021.

The CEWS program has subsidised 75% of the theatre manager's salary since March, 2020. The program is being extended to June 2021 but with reduced benefits. New guidelines were announced on October 14 and there are questions to answer before we can calculate the amounts we will receive. For the purposes of this report we have assumed what we hope is a conservative average figure of \$750 per month.

Our operating expenses are mostly fixed and offer little scope for cost cutting. Therefore, in order to address the projected operating deficit of \$16K we must look for creative ways to increase our cash flow.

Sale of shares has always been an important factor but even though elimination of the 35% provincial Equity Tax Credit will make them less attractive this year, we must make every effort to promote their sale.

Our funders

Funding from all three levels of government continues to be instrumental in maintaining our theatre. This year we obtained grants from the Province of Nova Scotia and the town of Wolfville.



3.7 Theatre Manager's Report – Mary Harwell



SUMMARY

As everyone is aware, this was an unusual year for the theatre. In March 2020, all events had to be cancelled due to the pandemic and regulations from NS Health that restricted gathering sizes. The theatre was completely closed for three months, from March 16, 2020. On June 18, 2020 we were able to hold an event with no audience (Deep Roots used the theatre to host a Facetime Live concert). Since restrictions started to lift in July 2020, we have found ways to host small gatherings in the theatre with social distancing in place, and new cleaning routines. Our new Sunday morning renter, Christ Community Church, is able to rent the theatre and host two back to back sermons, so that they can bring in two audiences of 30-40 people each sermon. We have also promoted some private rentals at a reduced rate, to encourage people to come out to the theatre in an environment that they feel safe in. As mentioned in the financial report, the loss of rental revenue has been difficult for the cooperative. The Canada Emergency Wage Subsidy was vital to our survival, and allowed the co-op to keep the Theatre Manager employed throughout the closed period...and it is also helping us as we find new ways to generate revenue over the next fiscal year.

While it can feel difficult to remember the time before Covid ruled our world, the July 2019-June 2020 fiscal year was full of interesting events and exciting new ideas that the board will continue to work towards in the coming years. We look forward to a time when we can have a full theatre again, and everyone will feel safe to come out and enjoy our beautiful community asset in its full glory.

Highlights from July 2019 to June 2020 at the Al Whittle Theatre:

- Summer 2019 the ACC ran another successful Retro Film Series in July and August
- Trying to expand on the Retro series in December, we added some films in the week after Christmas. While people appreciated having the opportunity to see these older films on the big screen, it is difficult to make the series pay for itself without sponsorship to help cover the film costs.
- Maintaining and upgrading equipment as necessary (eg. Bulbs, cables, projector lamp, projector filters, marquee neon tubes and transformers replaced as necessary)
- The original mortgage for the building was paid off in December 2019
- The loan from a shareholder was paid off in September 2019.
- The ACC hosted a celebratory event in January to celebrate that we Sunk the Mortgage and to thank two members who went far beyond the call of duty: Fred and Nancy Chipman

- The ACC has continued to spruce up the alley entrance/exit. The flower boxes were put in during the Summer of 2019. Thanks to a generous donation, the ACC was able to commission a mural from KDP Lettering which was mounted on the brick wall in the alley and has become a great spot for Instagrammers “wanting to start a beautiful friendship”. An “Al Whittle Theatre” sign that mirrors our iconic marquee was installed over the alley doors as well.
- The Board established a “conditions of use” paragraph that has been added to all contracts.
- In order to comply with fire marshal regulations after an inspection in December, railings were put on the stairs that lead to the stage, batteries were replaced several of the emergency lights, and three of the old exit red signs were replaced with green running man exit signs.
- 2019 was the final year that the 35% Equity Tax Credit will be offered to members buying shares in the Co-Op. The push for share sales in Feb 2020 went well and we sold 100 shares, raising \$10000 for the co-op in the 2019/20 fiscal year.
- In Feb. 2020, we hosted a First Aid course in the studio. Just Us sent several participants from their offices and all our event managers and the theatre manager got re-certified
- In March 2020, NS Health closed down theatre due to Covid 19. We lost all rental revenue as of March 15, 2020. Fundy Cinema stopped all screenings. Some of the rentals scheduled for May and later hung on to their dates for a while, but it soon became clear that we would not be able to be open until some of the restrictions were lifted.
- In February 2020, the ACC board engaged Wayne Marsh as a facilitator for a Strategic Planning process for the Al Whittle Theatre. The board felt that it was time to start looking at what the future might hold for the Whittle and how we work to achieve the goals that we hope to set out. In a series of interview, Wayne spoke to many “stakeholders” in the theatre. These invited stakeholders included renters from the music community, the theatre community, and the film community, former board members, other interested parties, etc. Wayne used this information to create a report that we can use to better understand the pluses and minuses of our existing situation and what our stakeholders feel would be a good direction to move towards. Unfortunately, the process of the strategic planning sessions was delayed when things shut down in March, and no more work was done on this in the fiscal year that ended in June 2020. The board has started the process up again this fall and we hope to brainstorm with Wayne some more in the coming months.
- The café did a major renovation to front café area of the building. When designing this renovation, the café has done a great job of creating a space that will allow the theatre to be able to use the front doors even after the café has closed. There are lockable cupboards for merchandise and the entire service area can be gated off. This has also allowed us to be able to access the new handicap washroom even with the café is closed.
- Hands free soap and paper towel dispensers in the new handicap washroom and also in the old washroom.
- Continued efforts to enhance communications with our shareholders, presenters, performers and audiences include:
 - Twitter account is at 1052 followers at this time.
 - The Al Whittle Theatre Facebook page has over 2090 followers
 - Our Instagram following has about 641 followers.
 - Our new website went live in the summer of 2020. The new site combines the old alwhittletheatre.ca site and the old acadiacinema.coop site. The new site has made it easier to make changes and update information. We welcome feedback on any aspect of the site. The old sites are archived with the Colibri Software team that built the new website.

- The apartment above the café continues to be an important revenue generator for both ACC and Just Us.
- The ACC continues to be a Strategic Partner with the Town of Wolfville, guaranteeing \$4500 in support annually until 2021. We believe the town plans to continue this program.
- The ACC continues to receive support from NS Communities, Culture and Heritage. We are in the second year of our three-year operating grant of \$10,000/year. CCH was very helpful and prompt in processing the grant money for 2020/21...making sure that the full \$10,000 was received in late April...since cash flows were low at that time due to Covid 19.

As of June 30, 2020 our organization had:

- Over 800 Shareholders holding 5306 shares
- A dedicated board of directors and enthusiastic and engaged support from the community.
- Approval for another three-year funding commitment of \$10,000/year from NS Tourism, Culture and Heritage. The second year installment of this funding was received in May 2020
- A strategic partnership agreement in place with the Town of Wolfville with a funding commitment of \$4500/year until 2021.
- A Place of Amusement License valid until Dec 2022.
- A part-time manager

The 198 events at the Al Whittle Theatre included:

153 film screenings of 130 different films including:

- 54 Fundy Cinema screenings of 33 different films,
- 7 screenings of the National Theatre Front Row Events presented by Just Us Coffee under the name Bringing the World to Wolfville
- 23 screenings of films & events presented by Devour the Food Film Fest
- 44 screenings of different films in the ACC Retro Summer Film Series, the Retro Holiday Film Series and the ACC "sank" the mortgage celebration
- 10 screenings of 9 different Indian language films presented by several different groups
- 15 individual screenings presented by AUFA, Trail Shop, L'Arche Homefires, Architecture Society, Alzheimer's Society, belikechong Foundation, Hugh Chipman, Night of Adventure, Michele Boyd, Town of Wolfville, Aly Kelly, 3 Mile Plains School,

16 Concert performances of 14 different events including:

- 3 Night Kitchen events-in October, December, & March presented by the Dead Sheep Scrolls
- 3 Deep Roots concerts during the festival in September,
- 6 single event renters presenting other musical events including:
 - Jeff Goodspeed, Ken Shorley & Sahara Jane, Josh McKinley, The Chimney Swifts, Coco Love Alcorn, Kory Bayer, & Bill Jardine

25 performances of 10 different theatrical & dance events including:

- Mary Jo Dionne's production of *Glowing*
- Lorne Elliott's production of *The Fixer Upper*
- Edalene Theatre's summer theatre camp performances of *Camp Rock The Musical*
- Unroyal Theatre's production of *Trojan Horseplay & Orpheus' Descent*
- Wolfville Theatre Collective's production of *August, Osage County*

- Fall, winter productions of Broken Leg Theatre’s variety show presented by Donna Holmes
- Edalene Theatre’s spring production of *Rumours*
- Lighthouse Theatre’s production of *If I Ever Get Out of Dublin*
- Anna Quema presented *Fat, Pretty and Soon to be Old*
- A presentation of *Flamenco En Rouge* from Halifax

Other events including:

- Podcast taping of *One Last Talk*
- Music Video shoot
- Private rentals in work light- for rehearsal and classes
- Lecture

The 25 events in Studio-Z included:

- 15 films for Devour open to the public
- 3 jury screenings during Devour
- 7 private parties
- 2 film screenings open to the public
- 2 other event -meetings, first aid training

The studio was also used regularly at no charge for board meetings for ACC and various committee meetings, as well as being the green room/dressing room for the theatre for most theatrical, dance and musical events.

Jack’s Gallery in the lobby continues to be a venue for a range of exhibits throughout the year with monthly shows that highlight emerging and established artists in a quiet public and well-lit environment.

Upcoming bookings

By fiscal year-end (June 2020), the theatre had upcoming bookings consisting of

- **Christ Community Church** booked for Sunday mornings through the summer
- **Edalene Theatre** a production of *Jump* in April 2021.
- **Wolfville Theatre Collective** booked for a night in November for a variety show to showcase their 10 years. They also hope to do a musical in the spring of 2021
- **Devour! The Food Film Fest** booked for Oct 19-25 for a hybrid festival with some in-person screenings and some streamed films.
- **Acadia Cinema Cooperative** –tentative plans to move ahead with a Retro series at the end of the summer 2020.

There were many other bookings and/or rescheduling of events that we hoped would pan out, but ultimately had to be cancelled due to covid restrictions making those events impossible.

Our Volunteers

As every year, the Acadia Cinema Coop operates only with the help, time and energy of so many volunteers contributing to make our beautiful theatre run smoothly. We sincerely thank every shareholder, board member, theatre goer, volunteer, patron, helper, & supporter. You have all made a difference and we would not be here without you.

— Mary Harwell, Theatre Manager

*Can you think of someone, a group or an organization
that might be interested to book the Al Whittle Theatre
or Studio-Z for an event?*

Contact the Theatre Manager by email manager@alwhittletheatre.ca

4. Election of Directors

Board member Mark Crosby is stepping down after nine years (!). His portfolio was focused on our Heritage building. This past year, Mark has shared this responsibility with new Board Member Vincent den Hartog. We thank Mark for his dedication and patience in dealing with complicated building issues.

Board Member Hilary Drummond steps down after one term. She made a big contribution to the PR team and we thank her for her creativity and energy.

At the time of publishing this report, we still have two vacancies on the board.

5. Other Business

6 Adjournment

APPENDIX A: ACC 2019-2020 Board of Directors

Name:	ACADIA CINEMA COOPERATIVE LTD.		
Registry ID:	3073275		
Type:	Co-op Association	Jurisdiction:	Nova Scotia
Registered Office:	450 Main Street Wolfville NS B4P 1E2	Mailing Address:	450 Main Street Wolfville NS B4P 1E2
NAME	POSITION	CIVIC ADDRESS	Year elected to Board (3-YearTerm)
o. Al Whittle	Honorary Director	30 Wickwire Ave, Wolfville, NS B4P 1W2 902-697-3040, ext. 247	
1. Elisabeth Kusters	Director, President and Corporate Secretary	210 Main Street, Wolfville, N.S.B4P 1C4 902-542-6125	[2015, 2018] [2018, 2021] [2021, 2024]
2. Frank Lussing	Director, vice president	21 Kent Ave Wolfville, NS B4P 1V3	[2018-2021] [2021-2024] [2024-2027]
3. Trevor Lloyd	Director, treasurer	20B Earnscliffe Ave. Wolfville, NS B4R 1R4 670-2682	2019-2022 2022-2025 2025-2028
4. Alyson Kelly	Director	Box 31, Highway 358 Port Williams, NS BoP 1To	2018-2021 2021-2024 2024-2027
5. Mark Crosby	Director	11988 Highway 1, Hortonville NS. B4P 2R3 542-9128	[2011, 2014] [2014, 2017] [2017, 2020]
6. Hilary Drummond	Director	989 High St, Port Williams NS BoP 1To 902-300-5527	[2017, 2020] [2021, 2024] [2025, 2028]
7. Vincent Den Hartog	Director	176 Main Street Wolfville, NS B4P1C4	2019-2022 2022-2025 2025-2028
8 Graham Howes	Director	24 Harbourside Dr #300 Wolfville NS B4P 2C1	2019-2022 2022-2025 2025-2028
9. Lesley Winter	Director	2378 Corkum & Burns Rd Lumsden Dam NS, B4P 2R1	2019-2022 2022-2025 2025-2028

Appendix B. Facility Bookings 2019-2020

DATE	PRESENTER	TYPE	EVENT	Audience	# of SHOWS
04-Jul-19	MaryJo Dionne	THEATRE	Glowing	160	1
05-Jul-19	Just Us	FILM	Kinky Boots Musical	170	1
12-Jul-19	Jeff Goodspeed	CONCERT	Eclectic	25	1
13-Jul-19	Mary Costello	CONCERT T.	Thomason Concert	80	1
18-20 Jul-19	Lorne Elliott	THEATRE	Fixer Upper	140	3
21-Jul-19	ACC	FILM	Hedwig and the Angry Inch	18	1
22-Jul-19	ACC	FILM	Ferris Buehler's Day Off	76	1
23-Jul-19	ACC	FILM	The Godfather	55	1
24-Jul-19	ACC	FILM	Invasion of the Body Snatchers	37	1
25-Jul-19	ACC	FILM	Spaceballs	55	1
27-Jul-19	ACC	FILM	The Blues Brothers	64	1
28-Jul-19	ACC	FILM	The Iron Giant	9	1
28-Jul-19	ACC	FILM	The Mask	17	1
29-Jul-19	ACC	FILM	Top Hat	48	1
30-Jul-19	ACC	FILM	The Magnificent Seven	40	1
31-Jul-19	ACC	FILM	Monty Python's Holy Grail	107	1
01-Aug-19	ACC	FILM	A Clockwork Orange	51	1
02-Aug-19	ACC	FILM	Jurassic Park	60	1
03-Aug-19	ACC	FILM	American Grafitti	26	1
04-Aug-19	ACC	FILM	Galaxy Quest	12	1
04-Aug-19	ACC	FILM	Lawrence of Arabia	69	1
05-Aug-19	ACC	FILM	Butch Cassidy & Sundance Kid	38	1
06-Aug-19	ACC	FILM	You Only Live Twice	49	1
07-Aug-19	ACC	FILM	Breakfast at Tiffany's	82	1
08-Aug-19	ACC	FILM	Psycho	66	1
09-Aug-19	ACC	FILM	Top Gun	72	1
10-Aug-19	ACC	FILM	Thelma and Louise	40	1
11-Aug-19	ACC	FILM	Ghostbusters	35	1
11-Aug-19	ACC	FILM	The Philadelphia Story	39	1
12-Aug-19	ACC	FILM	Carrie	39	1
13-Aug-19	ACC	FILM	Ghost	35	1
14-Aug-19	Alzeimers Society	FILM	Film Screening w/ presentation	75	1
14-Aug-19	CC	FILM	Raiders of the Lost Ark	109	1
15-Aug-19	ACC	FILM	The Pajama Game	54	1
16-Aug-19	ACC	FILM	Rocky	40	1
17-Aug-19	ACC	FILM	Sunset Boulevard	29	1
18-Aug-19	ACC	FILM	Chitty Chitty Bang Bang	16	1
18-Aug-19	ACC	FILM	Footloose	74	1
22-23-Aug-19	Edalene	THEATRE	Camp Rock The Musical	150	3
07-Sep-19	Dead Sheep Scrolls	CONCERT	Night Kitchen	60	1
13-Sep-19	Jojo Jose	FILM	Ittymaani: Made in China	30	1
15-Sep-19	Fundy Cinema	FILM	Late Night	160	2
16-Sep-19	Rick Mehta	LECTURE	Rick Mehta Presentation	50	1
18-Sep-19	Fundy Cinema	FILM	Pavarotti	100	1
22-Sep-19	Fundy Cinema	FILM	Red Joan	220	2
28-Sep-19	Deep Roots	CONCERT	Harmony Sing Workshop	75	1
28-Sep-19	Deep Roots	CONCERT	Geometry of Songs	75	1
28-Sep-19	Deep Roots	CONCERT	Idle No More: Truth/Reconciliation	100	1
29-Sep-19	Fundy Cinema	FILM	The Fall of the American Empire	112	2
5-6-Oct-19	Kumar Chira	FILM	Sye Raa	120	2
05-Oct-19	Donna Holmes	THEATRE	Broken Leg Theatre	45	1
06-Oct-19	Fundy Cinema	FILM	The Souvenir	60	2
08-Oct-19	Anna Quena	THEATRE	Fat, Pretty and Soon to be Old	33	1
09-Oct-19	Fundy Cinema	FILM	Toni Morrison	49	1
10-Oct-19	Vincent den Hartog	FILM	City Dreamers	33	1
11-Oct-19	Just Us	FILM	All About Eve	45	1
12-Oct-19	Unroyal Theatre	THEATRE	Trojan Horseplay/Orpheus' Descent	45	1
13-Oct-19	Jojo Jose	FILM	Lucifer--Private party	45	1
16-Oct-19	Fundy Cinema	FILM	We Will Stand Up	43	1
17-Oct-19	AUFA	FILM	Conviction	50	1
19-Oct-19	Ken Shorley	CONCERT	Sahara Jane CD Release	110	1
20-Oct-19	Fundy Cinema	FILM	The Farewell	87	2

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22-Oct-19	Devour! Food Film Fest	FILM	The Pollinators w/ BZZZ	181	1 (2nd in studio)
23-Oct-19	Devour! Food Film Fest	FILM	Duck Academy w/Old Man & Pears	178	1
23-Oct-19	Devour! Food Film Fest	FILM	From the Vine	179	1 (2nd in studio)
24-Oct-19	Devour! Food Film Fest	FILM	Dive w/ From the Hearth	162	1
24-Oct-19	Devour! Food Film Fest	AWARDS	Taste of NS Awards	75	1
24-Oct-19	Devour! Food Film Fest	FILM	David Rocco's Dolce Italia	70	1
24-Oct-19	Devour! Food Film Fest	FILM	Big Night	203	1 (2nd in studio)
24-Oct-19	Devour! Food Film Fest	FILM	The Game Changers w/ Masters	38	1
25-Oct-19	Devour! Food Film Fest	FILM	Shorts Program: Italian Wines	89	1
25-Oct-19	Devour! Food Film Fest	FILM	Merci Bocuse w Dish Pigs	35	1
26-Oct-19	Devour! Food Film Fest	FILM	Food Fighter w/ Make Love...	139	1
25-Oct-19	Devour! Food Film Fest	FILM	Billion Dollar Bully w/ Beatz & Eatz	88	1
26-Oct-19	Devour! Food Film Fest	FILM	Shorts Program: Comedy	110	1
26-Oct-19	Devour! Food Film Fest	FILM	Shorts Program: Olive Oil	73	1
26-Oct-19	Devour! Food Film Fest	FILM	The Great Italian w/ Hole	58	1
26-Oct-19	Devour! Food Film Fest	FILM	Maxima w/ Kahawa	51	1
27-Oct-19	Devour! Food Film Fest	FILM	Ghost Fleet w/ Hybrid	59	1
27-Oct-19	Devour! Food Film Fest	FILM	Honeyland w/ Flour Water Salt	102	1
27-Oct-19	Devour! Food Film Fest	FILM	The Biggest Little Farm w/ Distance	151	1
30-Oct-19	Fundy Cinema	FILM	Maiden	27	1
31-Oct-19	L'Arche	FILM	Hocus Pocus	40	1
01-Nov-19	Three Mile Plains	FILM	March of the Penguins	130	1
01-Nov-19	Just Us	FILM	Small Island	45	1
02-Nov-19	Edmonton Movie Club	FILM	Bigil	35	1
02-Nov-19	Bill Jardine	CONCERT	Bill Jardine Concert	15	1
03-Nov-19	Fundy Cinema	FILM	Luce	134	2
6-9-Nov-19	Wolfville Theatre Coll.	THEATRE	August, Osage County	325	5
10-Nov-19	Fundy Cinema	FILM	Photograph	111	2
13-Nov-19	Fundy Cinema	FILM	Fiddler: A Miracle of Miracles	43	1
14-Nov-19	Steve Lockwood	THEATRE	One Last Talk Podcast taping	60	1
15-Nov-19	Acadia	FILM	Michelle Boyd film screening	40	1
16-Nov-19	Kory Bayer	CONCERT	CCR Tribute	300	2
17-Nov-19	Hugh Chipman	FILM	Geocaching short film festival	80	1
17-Nov-19	Fundy Cinema	FILM	Where'd You Go Bernadette	152	2
19-Nov-19	Greener Adventures	LECTURE/FILM	Night of Adventure	70	1
20-Nov-19	Fundy Cinema	FILM	Last Black Man in San Francisco	61	1
21-Nov-19	Lighthouse Theatre	THEATRE	If I Ever Get out of Dublin	210	4
24-Nov-19	Fundy Cinema	FILM	Official Secrets	163	2
26-Nov-19	Coco Love Alcorn	WORKSHOP	Coco Love Alcorn	50	1
27-Nov-19	Coco Love Alcorn	CONCERT	Coco Love Alcorn	100	1
27-Nov-19	Fundy Cinema	FILM	The Irishman	90	1
29-Nov-19	Just Us	FILM	The Lehman Trilogy	35	1
30-Nov-19	Chubba	DANCE	Flamenco en Rouge	70	1
01-Dec-19	Fundy Cinema	FILM	Before You Know It	58	2
06-Dec-19	Josh McKinley	CONCERT	Josh McKinley Concert	25	1
07-Dec-19	Night Kitchen	CONCERT	Night Kitchen	70	1
08-Dec-19	Fundy Cinema	FILM	Sometimes Always Never	97	2
13-Dec-19	Just Us	FILM	Midsummer's Night Dream	75	1
14-Dec-19	Chimney Swifts	CONCERT	Chimney Swifts album release	80	1
15-Dec-19	ACC	FILM	Love Actually	41	1
16-Dec-19	ACC	FILM	Scrooged	9	1
17-Dec-19	ACC	FILM	The Polar Express	31	1
18-Dec-19	ACC	FILM	It's A Wonderful Life	40	1
19-Dec-19	ACC	FILM	How the Grinch Stole Christmas	17	1
20-Dec-19	ACC	FILM	First Blood (Rambo)	23	1
22-Dec-19	ACC	FILM	Elf	54	1
27-Dec-19	ACC	FILM	Gremlins	35	1
28-Dec-19	ACC	FILM	The Apartment	31	1
29-Dec-19	ACC	FILM	3 Days of the Condor	31	1
30-Dec-19	ACC	FILM	The Thin Man	40	1
10-Jan-20	Edmonton Movie Club	FILM	Darbar	50	1
11-Jan-20	Kumar Chira	FILM	Ala Vaikuntapuramlo	140	1
11-Jan-20	Kumar Chira	FILM	Sarileru Neekevvaru	140	1
12-Jan-20	Edmonton Movie Club	FILM	Darbar	50	1
12-Jan-20	Fundy Cinema	FILM	The Peanut Butter Falcon	86	2
14-Jan-20	The Trail Shop	FILM	Banff Mountain Film Fest	160	1

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15-Jan-20	Fundy Cinema	FILM	Dolce Fine Giornata	42	1
17-Jan-20	Just Us	FILM	Present Laughter	60	1
19-Jan-20	Fundy Cinema	FILM	The Two Popes	55	2
23-Jan-20	Edalene	THEATRE	Rumours	460	4
26-Jan-20	Fundy Cinema	FILM	And the Birds Rained Down	130	2
28-Jan-20	ACC	FILM	The Majestic	52	1
29-Jan-20	Fundy Cinema	FILM	The Lighthouse	162	1
31-Jan-20	belikechong	FILM	Jay & Silent Bob Strike Back	10	1
02-Feb-20	Fundy Cinema	FILM	Judy	213	2
05-Feb-20	Fundy Cinema	FILM	Varda by Agnes	41	1
09-Feb-20	Fundy Cinema	FILM	A Marriage Story	61	2
12-13-Feb-20	Fundy Cinema	FILM	Parasite	319	2
14-Feb-20	Just Us	FILM	All My Sons	60	1
15-Feb-20	Dryden Mortimer	VIDEO SHOOT	Private filming for music video	5	1
15-Feb-20	Sukesh Potla	FILM	World Famous Lover	0	1
15-Feb-20	Michelle Boyd	FILM	The Sound of Music Singalong	80	1
16-Feb-20	Fundy Cinema	FILM	Knives Out	213	2
17-Feb-20	Town of Wolfville	FILM	Remember Africville	90	2
19-Feb-20	Fundy Cinema	FILM	One Day in the Life of Noah Puiggattuk55	1	1
23-Feb-20	Fundy Cinema	FILM	Song of Names	165	2
28-Feb-20	Aly Kelly	FILM	Who Let the Dogs Out	60	1
29-Feb-20	Donna Holmes	THEATRE	Broken Leg Theatre	160	1
01-Mar-20	Fundy Cinema	FILM	Tel Aviv on Fire	90	2
02-Mar-20	Greener Adventures	FILM	Night of Adventure	60	1
04-Mar-20	Fundy Cinema	FILM	Cunningham	37	1
07-Mar-20	Dead Sheep Scrolls	CONCERT	Night Kitchen	90	1
08-Mar-20	Fundy Cinema	FILM	Bombshell	165	2
11-Mar-20	Fundy Cinema	FILM	Pain & Glory	45	1
14-Mar-20	Rotary	THEATRE	Hold Mommy's Cigarette—Cancelled	1	1
15-Mar-20	Fundy Cinema	FILM	Storm Boy	46	2
20-Mar-20	Just Us	FILM	Hansard -Cancelled	0	1
22-Mar-20	Fundy Cinema	FILM	Ordinary Love--Cancelled	0	2
26-Mar-20	Allison Walker	FILM	Fantastic Fungi--Cancelled	0	1
29-Mar-20	Fundy Cinema	FILM	Museum-Cancelled	0	2
04-Apr-20	WOW	THEATRE	WOW-CANCELLED	0	4
05-Apr-18	Fundy Cinema	FILM	CANCELLED	0	2
08-Apr-20	Fundy Cinema	FILM	CANCELLED	0	1
12-13-Apr-20	Fundy Cinema	FILM	CANCELLED	0	2
16-Apr-20	Deep Roots	CONCERT	Lloyd Spiegel- Cancelled	0	2
19-Apr-20	Fundy Cinema	FILM	Military Wives-Cancelled	0	2
22-Apr-20	Fundy Cinema	FILM	What She Said...CANCELLED	0	1
24-Apr-20	Just Us	FILM	Cyrano de Bergerac-Cancelled	0	1
25-Apr-20	Tirnanog	DANCE	Dance Competition--Cancelled	0	1
26-Apr-20	Fundy Cinema	FILM	The Climb-Cancelled	0	2
29-Apr-20	Fundy Cinema	FILM	Cancelled	0	1
01-May-20	Mayworks	FILM	There's Something in the Water- Cancelled	1	1
02-May-20	Mayworks	THEATRE	Choral Performance-Cancelled	0	1
03-May-20	Just Us	FILM	Museum-Cancelled	0	1
06-May-20	Fundy Cinema	FILM	Cancelled	0	1
07-May-20	Stage Whisperers	THEATRE	Breakfast Club -Cancelled	0	3
10-May-20	Fundy Cinema	FILM	Ordinary Love-Cancelled	0	1
13-May-20	Fundy Cinema	FILM	tba-Cancelled	0	1
14-May-20	Mayworks	LECTURE	Pecha Kucha (20x20)-Cancelled	0	1
16-May-20	Kory Bayer	CONCERT	Cancelled	0	2
17-May-20	Fundy Cinema	FILM	tba-Cancelled	0	1
20-May-20	Fundy Cinema	FILM	tba-Cancelled	0	1
22-May-20	Just Us Coffee	FILM	Hansard rescheduled--Cancelled	0	1
23-May-20	Dance Conxion	DANCE	Dance Conxion Cancelled	0	1
23-May-20	Mayworks	THEATRE	Performance- Cancelled	0	1
27-May-20	Fundy Cinema	FILM	tba-Cancelled	0	1
31-May-20	Fundy Cinema	FILM	tba-Cancelled	0	1
05-Jun-20	Caledonian Orchestra	CONCERT	Caledonian Orchestra	0	1
06-Jun-20	Dead Sheep Scrolls	CONCERT	Night Kitchen	0	1
07-Jun-20	The Big Sing	CONCERT	The Big Sing Concert	0	1
07-Jun-20	Fundy Cinema	FILM	tba-Cancelled	0	1
14-Jun-20	Fundy Cinema	FILM	tba-Cancelled	0	1

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18-Jun-20	Deep Roots	CONCERT	Terra Spencer-Facetime Live	10	1
19-Jun-20	Just Us	FILM	The Welkin-Cancelled	0	1
20-Jun-20	Donna Holmes	DANCE	Broken Leg Theatre	0	1
21-Jun-20	Fundy Cinema	FILM	tba-Cancelled	0	1
26-Jun-20	Wendy Elliott	CONCERT	Cancelled	0	1
28-Jun-20	Fundy Cinema	FILM	tba-Cancelled	0	1

APPENDIX C: ACC Financial Statements

Separate document from Accountant firm T.C. Jones